

THE MELIADINE IIBA PROCUREMENT PROCESS

The Meliadine Inuit Impact and Benefits Agreement (IIBA), defines the following procurement process to ensure that Inuit businesses benefit from the Meliadine gold project. Inuit businesses must be pre-qualified for the contract category in order to submit a tender. Only NTI registered companies will be eligible for preference points. To see the exact terms and conditions of the Meliadine IIBA including the procurement process, please visit the Agnico Eagle Nunavut website at www.aemnunavut.ca.

ANNUAL INFORMATION SESSIONS

Includes:

- Updates on Agnico Eagle projects and future goods and services requirements.
- Workshops for Inuit and Inuit businesses to become familiar with the Agnico Eagle procurement process.



THE PRE-QUALIFICATION PROCESS



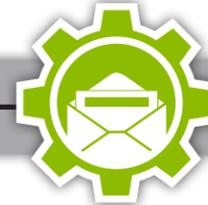
CATEGORY LIST

These are the categories that Agnico Eagle will seek to award contracts and can be found at www.aemnunavut.ca. Updates are advertised from time to time in the Kivalliq News.



EXPRESSION OF INTEREST (EOI)

Businesses interested in qualifying in a contract category should send an email to strategic.procurement@agnicoeagle.com.



INVITATION TO PRE-QUALIFY

Agnico Eagle procurement will invite businesses who expressed interest in a contract category to download and submit the pre-qualification forms.

PRE-QUALIFICATION FORMS

All businesses must complete 3 forms found at www.aemnunavut.ca/procurement/pre-qualification and submit them to strategic.procurement@agnicoeagle.com.

THE TENDERING PROCESS



EXPRESSION OF INTEREST (EOI)

Businesses interested in a particular package can submit an expression of interest. Deadlines can be found at www.aemnunavut.ca and are advertised in the Kivalliq News.



PACKAGE LIST

The list of contract packages can be found at www.aemnunavut.ca. Updates are advertised from time to time in the Kivalliq News.



APPROVAL – BIDDERS LIST

Qualifying businesses are notified of their pre-qualification status and classification. Businesses not approved for the bidders list can request a review.



INVITATION TO TENDER

Only companies that have pre-qualified will be invited to tender.



Subject to the terms and conditions of the IIBA, Agnico Eagle will make its best efforts to award contracts to Inuit Firms.

PREFERENCE POINTS

Preference points will be given to Inuit companies registered with NTI

UP TO 8 for goods contracts

UP TO 15 for service contracts

UP TO 2.5 for bulk fuel purchase contracts

Points are given based on:

- NTI registration
- Percentage of profit payable to the Inuit company
- Number of Inuit employees
- Local presence (priority given to Rankin Inlet and Chesterfield Inlet)



TENDER

Tenders will be evaluated based on:

- cost competitiveness
- performance and delivery
- past implementation of Inuit training.

To help Inuit companies compete with southern businesses and to recognize Inuit content, Agnico Eagle will award preference points to tenders submitted by NTI registered companies.



CONTRACT AWARD

To maximize Inuit employment, contracts will be awarded with an Inuit Employment Goal that must be met by the selected contractor. To help meet this requirement, Agnico Eagle contractors will have access to the Labour Pool List which includes Inuit candidates from the Kivalliq who have completed the work readiness and mandatory trainings as outlined in the IIBA labour pool process.



IIBA MANAGEMENT STRUCTURE

The Meliadine IIBA is managed by four joint committees between Agnico Eagle and the KIA:



BUSINESS OPPORTUNITIES COMMITTEE (BOC)

ROLE:

- Oversees the pre-qualification and tendering process as intended by the IIBA



EMPLOYMENT AND CULTURE COMMITTEE (ECC)

ROLE:

- Implements employment and culture commitments
- Sets Inuit employment goals for the Meliadine project



ON-SITE WORKING GROUP

ROLE:

- Identifies and resolves issues that arise on the project site



IMPLEMENTATION COMMITTEE (IC)

ROLE:

- Overall implementation of the IIBA, including the proper functioning of all of the committees

BUSINESS OPPORTUNITIES

The IIBA is designed to provide contract opportunities to Inuit businesses, with priority given to Rankin Inlet and Chesterfield Inlet.

Companies who wish to bid on Agnico Eagle contracts must complete the pre-qualification process by filling out the forms found at www.aemnunavut.ca.

Contracts will be tendered to all pre-qualified companies and Agnico Eagle must make best efforts to award contracts to Inuit companies.

A list of expected contracts to be tendered will be advertised in advance to allow Inuit companies to prepare for bidding. To see the most recent list of expected contracts visit www.aemnunavut.ca.

Some contracts may be negotiated directly with Sakku or one of its subsidiaries that is an Inuit company.

EMPLOYMENT AND TRAINING OPPORTUNITIES

The IIBA outlines ways to maximize the the Inuit workforce of Agnico Eagle and its contractors with priority given to Rankin Inlet and Chesterfield Inlet. Access to job opportunities with Agnico Eagle is through the website www.aemnunavut.ca.

Inuit candidates are invited to participate in the work readiness and mandatory trainings as outlined in the IIBA labour pool process.

These trainings allow Inuit candidates to learn about the different employment opportunities available at Agnico Eagle, camp lifestyle, and what it's like to work in a remote location on shift rotation (12 hour shifts, 14 days on/14 days off).

WWW.AEMNUNAVUT.CA

BENEFIT HIGHLIGHTS

